



Excellence in Public Sector Procurement: How to control costs and add value

By Mr Stuart Emmett, Mr Paul Wright

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This book adds another title to the Excellence in range on Procurement, Warehousing, Freight Transport, Supplier Management and Supply Chain Management. Why then a title covering just public sector procurement? There are many general books covering Procurement but there are not many that solely cover the public sector. Yet this sector spends colossal amounts of taxpayer's money on goods and services; in the UK, the NHS alone is one of the largest organisations in the world. The public sector also has its own peculiarities and differences from the private sector, for example, the EU Procurement Rules that guide and direct how purchasing must be undertaken. At regional and local level there are additional priorities, which are often subject to political oversight. In addition there are opportunities to use Procurement as a tool for wider objectives. Regulation can constrain and limit procurement best practice; such tensions will be explored in the book. However the main thrust of the book, will be the requirement to work within the existing European rules and guidelines. Whilst the approaches and practices identified in this book should have applicability in many, if not most countries, there are some aspects to be considered when moving out of the English or EU contexts, and we indicate some of these in the Appendices.

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Editorial Review

About the Author

Stuart Emmett is a world-renowned expert in all aspects of Procurement and Logistics. He is currently a mentor and trainer for professionals within the industry. Trading under the name of Learn and Change Limited, he has worked all over the UK and on five other continents. He is currently involved in consulting, writing, assessing and examining for professional institutes qualifications. This has included being Chief Examiner on the Graduate Diploma of the Chartered Institute of Procurement and Supply and as an external university examiner for an MSc in Procurement and Logistics. Paul Wright was a Physicist, completing a PhD at the University of Leeds before joining Chemical industry multinational ICI. There he had the opportunity to work in a number of functions, including doing some selling, marketing, new business development and project management, before joining the Contracts Management Group. He left to establish PAWA Consulting in 1998, and has since carried out a range of assignments covering purchasing, supply chain management, marketing and innovation. In the UK he works mostly in the public sector, with clients including Regional Development Agencies, Cluster groups, Councils and other publically funded bodies.

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