



The Only Grant-Writing Book You'll Ever Need

By Ellen Karsh, Arlen Sue Fox

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Written by two expert authors who have won millions of dollars in government and foundation grants—and revised to include vital up-to-the minute interviews with grantmakers, policy makers, and nonprofit leaders about seeking grants in today's economic climate—this new edition of the classic book on grant seeking provides a comprehensive, step-by-step guide for grant writers.

INCLUDING:

- CONCRETE SUGGESTIONS FOR DEVELOPING EACH SECTION OF A PROPOSAL
- HANDS-ON EXERCISES THAT LET YOU PRACTICE WHAT YOU LEARN
- A GLOSSARY OF TERMS
- FUNDERS ROUNDTABLE DISCUSSIONS THAT EXPLAIN WHY THEY AWARD GRANTS...AND WHY THEY DON'T
- ROUNDTABLE ON GRANTSMANSHIP AND THE ECONOMY

The Only Grant-Writing Book You'll Ever Need demystifies the process and reveals indispensable advice, continuing to be essential reading for grant seekers everywhere.

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“Karsh and Fox provide 18 highly readable lessons in how to write a grant and what to do once you get one . . . Bottom line: A fine and easy-to-use self-tutorial.”

—**David Loertscher, Teacher Librarian Magazine**

About the Author

Ellen Karsh was the director of the New York City's Mayor's Office of Grants Administration for more than seven years under both Mayor Giuliani and Mayor Bloomberg, and previously developed and wrote grants for the New York City Department of Education for five years. She received her doctorate in special education from Teachers College, Columbia University and has written for Newsweek and the New York Times, among other publications. She lives in New York City.

Arlen Sue Fox was director of research, planning, and evaluation for the New York City Commission on Human Rights for ten years and consultant to nonprofit organizations, from small grassroots groups to national organizations including AARP, for twelve years. Recently retired from a position as executive director for development at Sunnyside Community Services, she is currently writing and editing. Fox lives in New York City.

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