



Shark Tales: How I Turned \$1,000 into a Billion Dollar Business

By Barbara Corcoran, Bruce Littlefield

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The inspiring true story of *Shark Tank* star Barbara Corcoran--and her best advice for anyone starting a business. After failing at twenty-two jobs, Barbara Corcoran borrowed \$1,000 from a boyfriend, quit her job as a diner waitress, and started a tiny real estate office in New York City. Using the unconventional lessons she learned from her homemaker mom, she gradually built it into a \$6 billion dollar business. Now Barbara's even more famous for the no-nonsense wisdom she offers to entrepreneurs on *Shark Tank*, ABC's hit reality TV show.

Shark Tales is down-to-earth, frank, and as heartwarming as it is smart. After reading it don't be surprised if you find yourself thinking, "If she can do it, so can I." Nothing would make Barbara happier.

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Editorial Review

Review

"The book offers details of her dizzying rise from dyslexic D-student growing up with nine siblings in Edgewater to queen of Manhattan real estate."

- "People"

"A practical, funny compendium of advice that should stick with any reader."

- "USA Today"

"For all her drive, she has no airs."

- "The New York Times"

"Part memoir, part rough guide to business and 100 percent in-your-face glee."

- "Working Mother"

"Corcoran's humanity, humor and wisdom gently convey worthwhile lessons for those who would like to succeed on their own terms."

- "The Miami Herald"

"I love this book."

- Judge Judy

About the Author

Barbara Corcoran is a self-made business baroness. Founder of the Corcoran Group, New York's premier real estate company, Corcoran is one of the most powerful brokers in the nation.

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